

March 13, 2012  
Work Session  
Mayor and Council  
Town of Ocean City

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In attendance: Mayor/Interim City Manager Rick Meehan, Council President James S. Hall, Council Secretary Lloyd Martin, Council Members Margaret Pillas, Mary Knight, Doug Cymek, Joe Hall and Brent Ashley, Assistant City Solicitor Mark Cropper, Public Works Ocean City Police Chief Bernadette DiPino, Director Hal Adkins, Public Works Deputy Director Dick Malone, Parks and Recreation Director Tom Shuster, General Services Director Joe Sobczak, City Clerk Kelly Allmond, Members of the Press and Interested Parties. City Solicitor Guy Ayres was absent.

1. **Closed Session – Tuesday, March 13, 2012 – 12:00 p.m.- 1:00 p.m. – Legal and Contractual Matters**

Council President Jim Hall called this Work Session to order at 12:00 p.m., in the Council Chambers of City Hall, 301 Baltimore Avenue, Ocean City, Maryland 21842; then **Council Member Lloyd Martin moved to convene into closed session to: (1) consult with counsel to obtain legal advice; and, (2) discuss a matter directly related to a negotiation strategy or the contents of a bid or proposal if public discussion or disclosure adversely impacts the public body's ability to competitively bid or make proposals; seconded by Council Member Mary Knight. The vote was 6-0 with Council Member Margaret Pillas absent.** City Solicitor Guy Ayres was absent.

2. **Report on Closed Session – Tuesday, March 13, 2012 – 12:00 p.m. – Legal and Contractual Matters**

Council President Hall re-opened the meeting at 1:00 p.m. and reported that legal and contractual matters were discussed in the closed session. Persons present were Mayor/Interim City Manager Rick Meehan, Council President James S. Hall, Council Secretary Lloyd Martin, Council Members Margaret Pillas, Mary Knight, Doug Cymek, Joe Hall and Brent Ashley, Assistant City Solicitor Mark Cropper, Public Works Director Hal Adkins, Public Works Deputy Director Dick Malone, Executive Office Assistant Diana Chavis, Interim Convention Center Director Wayne Pryor . Council President Hall reported that the vote to close the executive session was unanimous.

3. Bid Openings

A. RFP for Art League Building – present for questions was City Engineer Terry McGean (FY12 Budget Allocation = \$800,000.00 \*Bid Bond Required)

- (1.) Bunting Construction, Selbyville, Delaware \$850,000
- (2.) Willow Construction, Easton, Maryland \$ 899,000
- (3.) RBCI, Easton, Maryland \$ 807,694
- (4.) Harkins Concrete Construction, Salisbury, Maryland \$1,000,040
- (5.) Gillis Gilkerson Salisbury, Maryland \$753,348**
- (6.) R.L. Mitrecic, Ocean City, Maryland \$825,098.85

**Council Member Doug Cymek moved to acknowledge the apparent lowest bid from Gillis Gilkerson with remand to Staff for review; seconded by Council Member Mary Knight. The vote was 5-2 with Council Member Ashley and Council Member Pillas opposed.**

- B. RFP for Cardboard Recycling Services: Collection, Processing and Marketing – presented by Deputy Public Works Director Richard Malone

- (1.) Allied Waste, Wilmington, DE
- (2.) Waste Management, Pocomoke City, Maryland
- (3.) Delmarva Shredding & Recycling, Salisbury, Maryland

**Council Member Margaret Pillas moved to acknowledge the cardboard recycling service bids with remand to Staff for review; seconded by Council Member Mary Knight. The vote was unanimous.**

**4. Retirement Recognition for Lt. Richard Currence and PFC Douglas Hunt**

OCPD Chief Bernadette DiPino shared Lieutenant Currence accomplishments and credentials. Mayor/Interim City Manager Rick Meehan presented Lieutenant Currence with a proclamation honoring his 34 years of service, and, a Key to the City.

Next, Chief DiPino shared the accomplishments and credentials of PFC Douglas Hunt. Mayor/Interim City Manager Rick Meehan presented PFC Hunt with a proclamation honoring his 24 years of service, and, a Key to the City.

Chief DiPino issued retirement badges to Lieutenant Currence and PFC Hunt.

**5. Continued Discussion of Boardwalk Safety Issues**

Jerry Greenspan, Fun City Arcade, Inc. requested the Town's feedback on the following issues:

- Improved Lighting - Master Electrician David Scott advised that new light bulbs will be installed.
- Boardwalk Safety – requested an increase of police presence with a Police-attended kiosk. Chief DiPino requested more time to research the use of podiums. Secondly, she advised that donning Boardwalk Patrol in brightly colored polo shirts would cost the Town about \$27,000.000. Thirdly, she advised that the Police Department is working on a strategy to increase police presence to include undercover officers. Also, large signs will be posted under cameras to warn offenders that they are being watched
- Noise – Chief DiPino advised that the Police Department and the Planning & Zoning Department will aggressively enforce the 30-foot rule.
- Mounted patrol – Chief DiPino advised that mounted patrol will be on the boardwalk a majority of their time.

Council Member Pillas asked that police officers on bikes occasionally dismount and walk their bikes a few blocks.

Council President Jim Hall requested that Chief DiPino arrange for, and report observations on, a pilot program for podium use.

Mr. Greenspan spoke about street performers annoying pedestrians. Council President Hall advised that City Solicitor Ayers will report on the recent Maryland District Court ruling and the 1<sup>st</sup> Amendment issue in an upcoming meeting.

Planning & Zoning Director Jesse Houston advised that the 30-ft rule will be enforced by zoning inspectors. Secondly, He advised that that outdoor display permits restrict objectionable content; but merchants who display their items in windows (which does not require an outdoor display permit) can not be enforced.

**6. Presentation of eCruisers Operation in Areas Outside of Sunset Island**

Presented by: Russell Rankin, President, eCruisers LLC

**Council Member Brent Ashley moved to proceed with an ordinance to allow advertising on the private shuttles; seconded by Council Member Pillas. The vote was unanimous.** Chief DiPino reminded Mr. Rankin that operating unregistered vehicles on State Highways is prohibited by law. Council President Hall emphasized to Mr. Rankin that no other changes will result from this ordinance.

**7. Update and Requests from Ocean City Development Corporation (see Attachment A)**

Presented by: Glenn Irwin, Executive Director and Todd Ferrante, President

**Council Member Ashley moved to support a Light up Downtown event by providing electric and labor for holiday lighting in the Downtown area; seconded by Council Member Knight. The vote was unanimous.**

**8. Update from Recreation and Parks (see Attachment B)**

Presented by: Tom Shuster, Director and Kate Gaddis, Recreation Superintendent

Parks and Recreation Director Tom Shuster introduced Fran McGorry, Regional Vice President for Sales & Operations of Coca-Cola Refreshments, introduced his team. Council Member Mary Knight asked Mr. McGorry to consider contributing Coca Cola resources to the "Light-up-Downtown" effort for the upcoming holiday.

Recreation Superintendent Kate Gaddis reported on the 2011 Tennis Center programs, and, the St. Patrick's Soccer Tournament.

**9. Bid Award Recommendation for Eagle's Landing Irrigation Pump Station Replacement -**

Presented by: Tom Shuster, Director of Recreation and Parks

**Council Member Knight moved to award Eastern Irrigation and Pump Company in the amount of \$131,450 for replacement of the Eagles Landing Irrigation Pump Station; seconded by Council Member Pillas. The vote was 6-0 with Council Secretary Lloyd Martin out of the room.**

10. **Bid Award Recommendation for Fireworks** - presented by: Private Events Director John Sullivan

Private Events Director John Sullivan advised the Council that all companies presented their bids based on the size of the shells. He said he is unable to guarantee the display produced by the shell itself. **Council Member Joe Hall moved to accept the lowest bid from American Fireworks; seconded by Council Member Pillas. The vote was 4-3 with Council Members Doug Cymek, Lloyd Martin and Mary Knight opposed.**

11. **Request to Approve 5-Year Lease for Beach Tractors**

Present for questions was Public Works Maintenance Assistant Superintendent John Van Fossen and Public Works Maintenance Operator Fred Wimbrow.

General Services Director Joe Sobczak stated the following in his March 8, 2012 Memorandum to Mayor/Interim City Manager Rick Meehan:

*"Ocean City has six beach tractors, whose sole purpose is to clean the beach. Two of them are eleven year-old Case tractors, the other four are four year-old New Hollands. The average cost to service these tractors is \$96,000/yr.*

*Public Works has requested to replace the two Case tractors in their fiscal 2013 budget at a net cost of \$140,000.*

*"John Van Fossen and myself along with one of the tractor operators met with the Hooper (Dealer) and Case (Mfr) reps. During this meeting a proposal to lease tractors to Ocean City was presented by Case. They will supply Ocean City with six new tractors every year over a five year lease period for \$16,000/tractor, \$96,000/yr. These tractors will always be within their warranty period, so Ocean City will not have to pay for any service or repairs, unless caused by the operator.*

*A trade in value of \$330,000. will be given to Ocean City for the six tractors currently owned. This money will be used to pay the lease payment, so for the first three plus years of the agreement, no monies will need to be paid. The fourth year lease payment will be \$54,000 and the fifth year \$96,000. At the end of the lease Ocean City can either buy the tractors at fair market value, let the lease expire or enter into a new agreement.*

*Case is the tractor of choice by the tractor operators. They have out performed the New Holland units in both durability and performance. Maneuverability is a key factor as well as the ability to clean a section of beach on a single pass.*

*Hooper is the territorial dealer for Case in the Ocean City area. Using another dealer would require the payment for travel to and from, in addition to the repair cost. My recommendation is to accept the Case proposal and enter into a five year lease agreement with Hooper Inc."*

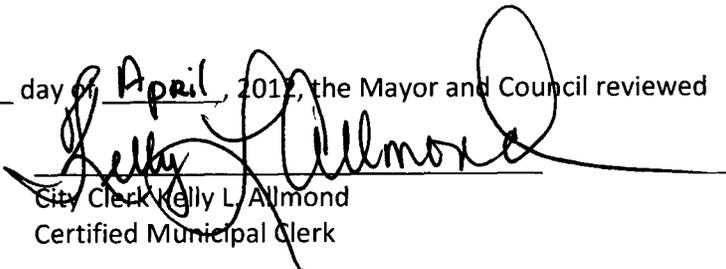
**Council Member Joe Hall moved to approve the lease; seconded by Council Member Pillas. The vote was unanimous.**

Inserted Item Public Works Director Hal Adkins, accompanied by Public Works Transportation Superintendent George Thornes, presented the Council with an offer from the Maryland Transit Authority to fund the purchase of new transit buses with a 20% local match. Public Works Director Hal Adkins advise that the Town's 20% match would equate to \$1,027,000.00 which is not funded in FY13 budget. He recommended that the Council pass on this opportunity and continue with the 80/10/10 match.

**Council Secretary Martin moved to adjourn; seconded by Council Member Pillas. The vote was unanimous.**



I hereby certify that on this 2 day of April, 2012, the Mayor and Council reviewed and approved this document.

  
City Clerk Kelly L. Allmond  
Certified Municipal Clerk

## ***Ocean City Development Corporation***

To: Mayor and City Council members  
From: Glenn Irwin, Executive Director  
Date: March 7, 2012  
Re: OCDC update and requests

**ATTACHMENT A**

The Ocean City Development Corporation welcomes the opportunity to provide a presentation to the Mayor and City Council of its past year's projects and achievements. This year's update presentation will be provided by Todd Ferrante, OCDC President, and I. In addition, the OCDC has requests to be made pertaining to uses on Somerset Plaza and seasonal housing at 105 Dorchester Street.

The OCDC, working with several Somerset Plaza business owners, and the City's Planning & Community Development Department, is requesting the following actions from the Town of Ocean City:

- 1) lease of public right of way space at 8 Somerset Street for bicycle rental use
- 2) lease of public right of way space at 6 Somerset Street for Segway and mobility scooter use
- 3) use of lease payments to be applied towards special events on Somerset Plaza this summer
- 4) use of public right of way space at 4 Somerset Street for tables, chairs, and umbrella
- 5) public use of chess set on Somerset Plaza

For the past eight years the Surf and Cycles bike store and the owner of the Segways has been allowed to use designated portions of the public right of way on Somerset Plaza for staging, instruction, and training. The OCDC believes these uses have added activity to the Plaza and recommends the continuation of these uses subject to conditions that have been included in past leases. Last year's bicycle agreement stated no more than 20 bicycles be permitted in this staging area, however, the business owner is requesting 25 bicycles. The OCDC supports the 25 bicycles for this lease; however, the owner should be required to pay an additional \$250 for this extra usage. Last year the business owner at 6 Somerset Street rented Segways and leased the right of way directly in front of his business. This year this business is requesting a similar lease as he has had last year.

The OCDC is requesting the \$2,000 of revenue from these two rental payments to be applied towards special event activities on the Plaza for this coming season. The OCDC is recommending several music events during the OC Cruiser car exhibitions held during the summer season. These activities would be coordinated between the OCDC and OC Cruisers.

The Express Cafe business at 4 Somerset Street started its operations during the 2009 summer season. This business is requesting eight tables with chairs to be placed in the public right of way as shown on the attached Plaza plan as well as a large umbrella(s) covering these tables. The OCDC believes this coffee shop coupled with the bikes and

Segways are complementary and enhance the active morning uses on the Plaza. These café style tables, chairs, and umbrella will be provided by the coffee shop owner and are the same tables and chairs used last year. The owner will be subject to the requirements including charges and insurance coverage of the City's Picnic Tables in the Right of Way regulations. The tables and chairs are to be removed each evening by the store owner. Special events approved by the Mayor and City Council supersede this use.

The store owner at 6 Somerset Street wishes to use the large chess set for this year in front of his store as an amenity to draw people to the street. He has been approved for this use for the past several years.

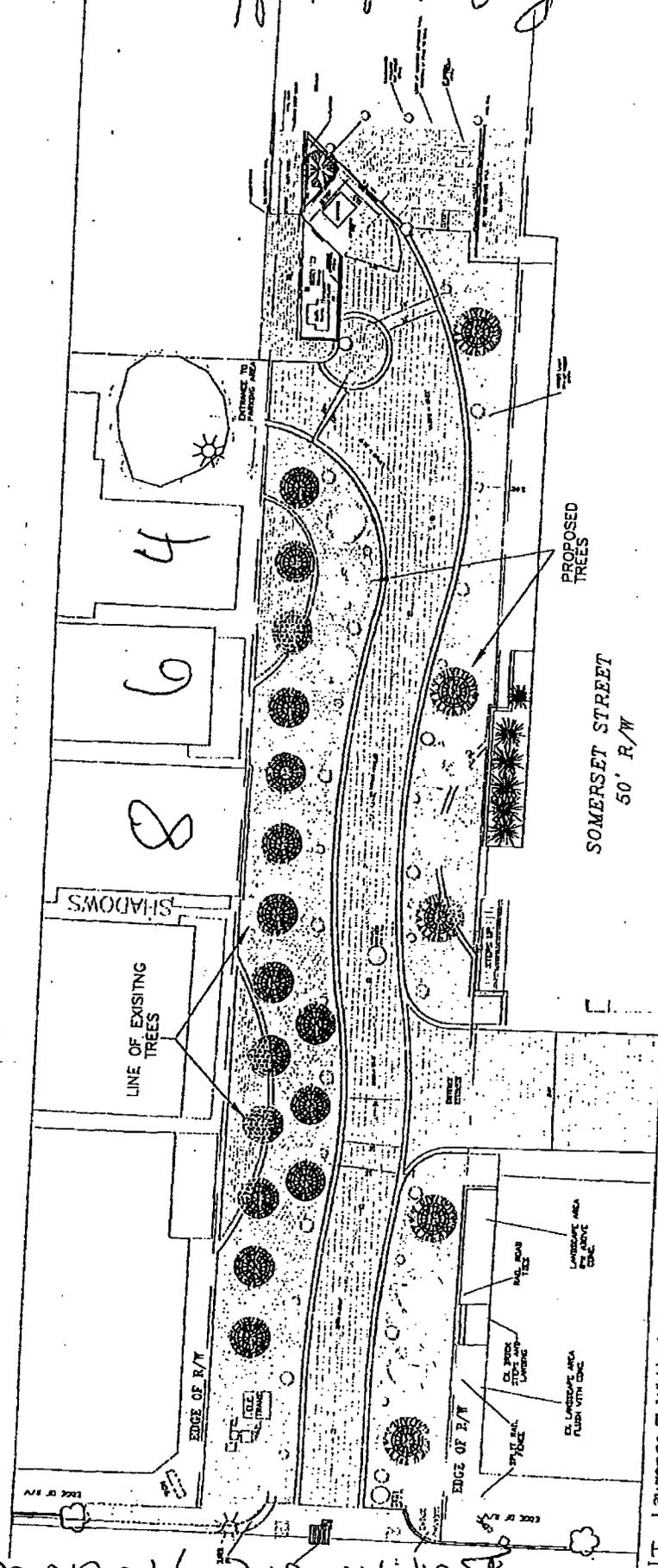
The OCDC has worked with the Town of Ocean City to acquire 105 Dorchester Street which consists of 2 buildings with 5 apartments. The intent is to provide seasonal housing for Town of Ocean City employees. The OCDC proposes to manage these apartments as is currently done with the City properties at 110 Somerset Street and 108 Dorchester Street. The OCDC recommends that a similar lease be entered into between the Town and OCDC with the same terms for a two year period. We have found that providing such housing has been beneficial for the Town's marketing efforts to attract seasonal workers and for the downtown to have additional seasonal residents to shop in local stores and restaurants.

Thank you for your consideration of these requests.

2  
↑

Boarswark

Boal Home Ave



SCALE: 1" = 20'  
DEC. 21, 2000

LTI Lawrence T. Whitlock Associates, Inc.  
Landscape Architects • Planners • Project Managers  
3400 Coastal Highway • Ocean City, Maryland 21842  
410-286-3438

PRELIMINARY  
PROCESS FILE COPY

## 2012/2013 SOMERSET PLAZA

### Conditions for Use of Public Right of Way by Private Businesses

The Mayor and City Council hereby grants permission to:

Business Owner: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Name of Business: Surf & Cycle

Type of Business: Bicycle rentals

Business Address: 8 Somerset Street, Ocean City, Maryland 21842

Purpose: to conduct limited private commercial activity in the public right of way of Somerset Plaza. In order to use this area, the business must adhere to these conditions (see attached diagram):

- Staging area is limited to no more than 25 bicycles and to the area in front of the building at 8 Somerset Street between the trees and the northerly bollards. Surreys shall be counted as the equivalent of 2 bicycles.
- Staging area shall adhere to the Boardwalk bicycle riding hours. Operation of bicycles on the Boardwalk is subject to the time restrictions found in Section 90-193 of the Code of the Town of Ocean City.
- The business owner may be permitted to have one free standing sign in this leased space, subject to final approval of the sign by City and OCDC staff.
- Sidewalk between trees and the building must remain clear at all times.
- Bicycles may not be repaired or serviced in the public right of way area of Somerset Plaza.
- Exterior lights of the store must remain on until 10:00 pm each night between Memorial Day and Labor Day.
- There shall be no cash transactions conducted in the public right of way.
- Special events approved by the Mayor and City Council supersede the private use of the public area.
- The business owner shall pay the OCDC \$1,250 for the use of the public right of way. This payment shall be paid by May 15, 2012.
- The business owner must obtain \$1 million liability insurance policy for this use naming the Town of Ocean City and Ocean City Development Corporation as additional insureds.
- This approval for the use of the public right of way shall terminate on April 30, 2013.
- **FAILURE TO ADHERE TO THESE REGULATIONS SHALL RESULT IN IMMEDIATE CANCELLATION OF THE APPROVAL WITH FORFEITURE OF FULL PAYMENT FOR USE OF PUBLIC RIGHT OF WAY.**

Agreed: \_\_\_\_\_ Date: \_\_\_\_\_  
Signature of business owner

## 2012/2013 SOMERSET PLAZA

### Conditions for Use of Public Right of Way by Private Businesses

The Mayor and City Council hereby grants permission to:

Business Owner: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Name of Business: \_\_\_\_\_

Type of Business: Segway, mobile scooters and beach wheelchair rentals

Business Address: 6 Somerset Street, Ocean City, MD

Purpose: to conduct limited private commercial activity in the public right of way of Somerset Plaza. In order to use this area, the business must adhere to these conditions (see attached diagram):

- Staging area is limited to the area in front of the building at 6 Somerset Street between the trees and the northerly bollards.
- Staging area for the Segways shall adhere to the Boardwalk bicycle riding hours. Operation of bicycles on the Boardwalk is subject to the time restrictions found in Section 90-193 of the Code of the Town of Ocean City. The mobility scooters and beach wheelchair are not subject to any time restrictions but must be removed for special event activities.
- A maximum of 5 Segway transport machines, 2 mobility scooters, and 1 beach wheelchair may be available for rent at any one time in the public right of way.
- Mobility scooters and beach wheel chairs may only be rented to disabled persons.
- Training and instruction may take place between the bollards east of the Atlantic Hotel curb cut following the Boardwalk bicycle riding hours.
- The business owner may be permitted to have one free standing sign in this leased space, subject to final approval of the sign by City and OCDC staff.
- Sidewalk between trees and the building must remain clear at all times.
- There shall be no cash transactions conducted in the public right of way.
- Special events approved by the Mayor and City Council supersede the private use of the public area.
- Exterior lights of the store must remain on until 10:00 pm each night between Memorial Day and Labor Day.
- The business owner shall pay the OCDC \$750 for the use of the public right of way. The full payment of \$750 shall be paid by May 15, 2012.
- The business owner must obtain \$1 million liability insurance policy for this use naming the Town of Ocean City and Ocean City Development Corporation as additional insureds.
- This approval for the use of the public right of way shall terminate on April 30, 2013.
- **FAILURE TO ADHERE TO THESE REGULATIONS SHALL RESULT IN IMMEDIATE CANCELLATION OF THE APPROVAL WITH FORFEITURE OF FULL PAYMENT FOR USE OF PUBLIC RIGHT OF WAY.**

Agreed: \_\_\_\_\_

Signature of business owner

Date: \_\_\_\_\_

## SOMERSET PLAZA

### Conditions for Use of Public Right of Way by Private Businesses

The Mayor and City Council hereby grants permission to:

Business Owner: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

Name of Business: \_\_\_\_\_

Type of Business: \_\_\_\_\_

Business Address: 6 Somerset Street, Ocean City, Maryland 21842

Purpose: to conduct limited private commercial activity in the public right of way of Somerset Plaza. In order to use this area, the business must adhere to these conditions (see attached diagram):

- Staging area is limited to 9' x 9' giant chess set dimensions in front of 6 Somerset Street. The activity may not occur if Segway rentals are occurring at same location in public right of way.
- The giant chess set must be available for use by general public at all times when placed on Somerset Plaza.
- Sidewalk between trees and the building must remain clear at all times.
- Business owner agrees to provide and maintain the giant chess board game and pieces, including storage. Game and pieces must be in good condition at all times.
- The chess board may be placed in specified area between 11:00 am and 8:00 pm.
- In case of inclement weather, business owner will remove giant chess set from the public right of way on Somerset Plaza.
- Special events approved by the Mayor and City Council supercede the private use of the public area. The giant chess set may continue to function during these special events, but only with permission of the approved special events promoter.
- For this first year the Town of Ocean City will not charge a fee for this promotional use.
- The business owner must obtain \$1 million liability insurance policy for this use naming the Town of Ocean City and Ocean City Development Corporation as additional insureds.
- This approval for the use of the public right of way shall terminate on April 30, 2013.
- FAILURE TO ADHERE TO THESE REGULATIONS SHALL RESULT IN IMMEDIATE CANCELLATION OF THE APPROVAL FOR USE OF PUBLIC RIGHT OF WAY.

Agreed: \_\_\_\_\_ Date: \_\_\_\_\_

Signature of business owner

**AGREEMENT - TABLES IN RIGHT- OF- WAY ON SOMERSET PLAZA**

The Mayor and City Council of Ocean City do hereby authorize an agreement, made this \_\_\_\_ day of \_\_\_\_\_, 2012, by and between \_\_\_\_\_ (hereinafter referred to as owner) to place tables and chairs, for use by the general public, within the public right-of-way along Somerset Plaza as designated on the attached site drawing. It is further agreed that the owner shall meet the following conditions:

1. Tables and chairs are to be available for use by the general public at all times;
2. Tables and chairs are to be cleaned and maintained in good repair by the owner;
3. An annual base charge of \$200.00\* plus \$25.00 per table shall be paid to the Mayor and City Council upon execution of this agreement;
4. Failure to correct damaged, unsafe or unsanitary conditions within 48 hours of written notification shall terminate this agreement and tables and chairs will be removed;
5. Approval for placement of the tables shall be granted by the Mayor and City Council.
6. For the protection of the public and the Mayor and City Council, owner must obtain, at the owner's expense, comprehensive general liability insurance coverage, which insurance coverage shall include personal injury and shall be at least in the amount of one million dollars (\$1,000,000) combined single limit. Said insurance coverage shall name the Mayor and City Council as additional insured, and a certificate of insurance evidencing such coverage shall be furnished to the Mayor and City Council by the owner and approved by the Town's Risk Manager.
7. This agreement may be renewed May 1st of each year, at the sole option of the Mayor and City Council.
8. A drawing to scale shall be attached indicating exact location and placement of tables, umbrellas, and chairs. Such tables, chairs, and umbrella cannot block the sidewalk.
9. The style of table and chair, one free standing sign in the leased space, as well as any umbrella(s), shall be approved by City's Planning & Community Director and OCDC Executive Director prior to installation.
10. All tables, umbrellas, and chairs must be removed from right of way before 9:00 pm each day and stored on private property.
11. The use of these tables, umbrellas, and chairs in the public right of way shall be superseded by special events approved by the Mayor and City Council.

\_\_\_\_\_  
Witness

\_\_\_\_\_  
Owner

\_\_\_\_\_  
Witness

\_\_\_\_\_  
Richard W. Mechan, Mayor

\_\_\_\_\_  
Witness

\_\_\_\_\_  
James S. Hall, President

\_\_\_\_\_  
Witness

\_\_\_\_\_  
Lloyd Martin, Secretary

## Update on Recreation & Parks

March 13, 2012

Presented by Tom Shuster

- Update on Coca-Cola Beverage Franchise and Introduction of Coca-Cola Officials by Tom Shuster
- 2011 Ocean City Tennis Center Report by Kate Gaddis
- Update on St. Patrick's Soccer Tournaments by Kate Gaddis

## OCEAN CITY TENNIS CENTER 2011 SEASON END REPORT *SUBMITTED BY: KATE GADDIS*

The Ocean City Tennis Center, located on 61<sup>st</sup> Street and the Bay, operated from May 15<sup>th</sup>, 2011 through September 30, 2011. The tennis facility consists of one office/tennis shop, a deck with tables and chairs, an inside area for meeting, socializing and sit down instruction, storage facilities, 3 clay courts, court lights, 6 Premier surface courts and a hitting wall. The Tennis Center is an official USTA Welcome Center.

During the months of May through mid June and after Labor Day the facility was open with modified hours. From mid June to Labor Day it was open 7:00 a.m. to 8:00 p.m. daily. During poor weather conditions the facility was closed.

The Tennis Center was overseen by Keith Coleman as the Director of Tennis. Keith was in his second season as the Director of Tennis, also assuming the responsibility of Head Pro. Keith worked early in the season to get the Tennis Center set up both from a maintenance standpoint and a program standpoint. Keith worked to hire the seasonal staff; the staff consisted of a tennis manager, women's & men's activities coordinators and five tennis attendants. We did not hire an additional teaching pro this summer. Keith handled instruction as part of his duties.

Programs offered at the tennis center included: OC Tennis Academies, Pee Wee Tennis Camps, Quickstart Tennis, Women's Morning Flights, Women's Summer Flings, Men's Morning Flights, Holiday Mixers, Adult Camps, Junior Clinics, Men's and Women's Singles Open, the Delmarva Junior Open Tournament L4 and two Future's Tennis Tournaments.

The number of programs, as well as participation, has increased over the past five years and although we saw a dip in youth camp participation in 2010, our numbers went back up in 2011. The women's morning league continues to be a very strong program growing in size and revenue each year as well as the adult "flings".

Overall, we had a successful season at the tennis center. Although we saw a decrease in gross revenue, we were able to offset it by cutting costs. Our bottom line was a net gain of \$3,461, up \$4,284 from 2010.

Below listed is a financial comparison for the past 9 years.

### **Financial Comparisons:**

<u>Actual</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>
Expense:	47,777	43,901	50,267	43,766	50,209	50,256	64,802	60,557	52,097
Revenue:	34,679	42,053	51,706	50,384	57,029	53,490	57,029	59,734	55,558
<b>Net:</b>	<b>(13,098)</b>	<b>(1,848)</b>	<b>1,439</b>	<b>6,618</b>	<b>6,820</b>	<b>3,234</b>	<b>(7,773)</b>	<b>(823)</b>	<b>3,461</b>

*\*Total is approximate based on estimated FICA, Worker's Comp. & Electricity fees.*